

# Job Description – Product Manager

## Company Overview

Global Inkjet Systems (GIS), a division of Nano Dimension, is an award-winning global leader in the development and supply of application software, electronics, and ink system components for the industrial inkjet printing market.

We design tailored next-generation software, advanced printing system components, and provide expert services to customers worldwide, supporting applications such as direct-to-shape printing, inkjet hardware components, and 3D printing.

At GIS, we foster a friendly culture for people to work collaboratively towards success, communicate openly to challenge the norm and nurture people to create future thought leaders.

## About The Role

We have an exciting opportunity for a **Product Manager** to join our multidisciplinary teams in North Cambridge. The **Product Manager** will own the strategy, roadmap, and delivery of products that integrate both hardware and software. They will work across engineering, manufacturing, and commercial teams to ensure products meet customer needs, and deliver sustainable business value.

Reporting directly to our General Manager, and working closely with, our Technical and Sales Directors, you will play a key role in defining product requirements, and guiding products from concept to launch to End-of-life and everything in between. You will engage with Sales and customers to understand their needs, translate those needs into actionable specifications, and work alongside our engineers, developers, and others to ensure delivery meets expectations.

## Key Responsibilities

- Manage product lifecycle, including launch planning, updates, maintenance, and end-of-life decisions
- Collaborate with:
  - The Executive Team to define and execute our product strategy
  - Sales/marketing for launches, pricing, positioning, and messaging to define go-to-market plans
  - Engineering, manufacturing, and supply chain teams to manage dependencies and constraints
- Translate customer requirements into clear engineering requirements/specifications
- Balance competing demands (features vs. cost, speed vs. reliability, hardware vs. software)
- Use data analysis (including database queries) to evaluate performance, identify improvements, and support decision-making
- Define success criteria for testing and product acceptance, including post-launch data to validate original product commercial justifications
- Produce clear product requirement documents (PRDs), user stories, and release notes
- Bridge teams: R&D, engineering, manufacturing, software development, QA, marketing, and support

## Requirements

- A degree in a science or engineering subject (or a closely related technical discipline)
- Proven experience as a Product Manager (3-5+ years) leading new product development from concept to transfer-to-manufacture in a software/hardware environment
- Strong understanding of system-level product development (electronics, firmware, applications, and embedded systems)
- Demonstrated ability to define and deliver roadmaps in alignment with business strategy
- Excellent technical communication skills and an ability to convey complex information clearly
- Strong analytical and problem-solving skills, with a data-driven decision-making approach
- Excellent organisational and documentation skills
- Customer-focused, commercially aware, and technically literate
- Comfortable operating in cross-functional, multidisciplinary teams
- Able to travel within the UK and internationally when required

## Desirable Skills & Experience

- Experience in Agile environments and especially with Jira, Jira Product Discovery, and Confluence
- Experience in customer-facing roles, such as technical sales or support
- Digital printing system knowledge
- Continuous process improvement mindset
- Full UK driver's license

## Benefits

- Competitive salary
- Pension contributions
- Private health insurance & life insurance
- 25 days annual leave (+ option to buy more)
- Tastecard membership
- Cycle to work scheme
- Company-funded staff kitchen (snacks, drinks, fruit, chocolate)
- Social events & charity committee support
- A collaborative, innovative, and supportive working environment

**If you're passionate about technology, thrive in a multi-disciplinary environment, and want to shape the future of industrial printing systems, we'd love to hear from you.**